

Message Text

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PAGE 01 MANILA 01112 301128Z

43

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

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R 300938Z JAN 74

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 698

AMEMBASSY TOKYO

AMEMBASSY CANBERRA

UNCLAS MANILA 1112

E.O. 11652: N/A

TAGS: BTRA,

SUBJ: BUSINESS VISITOR NO-SHOWS

REF: A. MANILA 1071; B. SYDNEY 0197; C. USDOC 0017

1. COMMERCE-APPROVED BUSINESS VISITORS MEYER AND NOVAK ARE TYPICAL OF APPROXIMATELY 90 PERCENT OF VISITORS ABOUT WHOM EMBASSY RECEIVES ADVANCE NOTIFICATION. WHETHER NOTIFICATION PROVIDED FROM WASHINGTON OR DIRECTLY FROM BUSINESSMAN, MOST DO NOT SHOW UP AND THOSE THAT DO ARE ORDINARILY NOT ON SCHEDULE. MEYER AND NOVAK, FOR INSTANCE, DROPPED NAHA AND SEOUL ENTIRELY WHILE ARRIVING LATE HERE AND SYDNEY. ASSUME EXPERIENCE AT OTHER POSTS WITH BUSINESS VISITORS COMPARABLE TO THAT OF MANILA.

2. IN MOST CASES WE FIND UPON THEIR ARRIVAL THAT THESE VISITORS HAVE EXPECTED LITTLE MORE THAN POST-ARRIVAL ASSISTANCE WHICH EMBASSY OFFERS TO ANY BUSINESS VISITOR. MOREOVER, BECAUSE OF IMPOSSIBILITY OF MAKING ADVANCE PREPARATIONS WITH SUCH HIGH INCIDENCE OF NO-SHOWS, THE OCCASIONAL ON-TIME VISITOR WHO EXPECTED ADVANCE WORK IS MIFFED. WOULD THEREFORE LIKE TO PROPOSE ADOPTION OF CLEAR WORLDWIDE POLICY, OF WHICH ALL COMMERCE-ANNOUNCED BUSINESS VISITORS WOULD BE INFORMED, THAT POSTS WILL BE READY FOR THEIR ARRIVAL BUT WILL NOT MAKE CONTACTS OR SCHEDULE APPOINTMENTS UNTIL THEY HAVE ACTUALLY SHOWED UP.

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SULLIVAN

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NNN

Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MANILA01112
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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ISecure: 1
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